**ENTREPRENEURSHIP MARKING SCHEME FOR S1 GATSIBO DISTRICT EXAMINATION BOARD**

**END OF TERM II 2022-2023**

**1. Importance of studying entrepreneurship in schools are:**

- To enable learners to obtain the required knowledge and skills to start up, operate and sustain a business successfully

- To enable learners to identify opportunities for promoting business investment to achieve economic development

- To improve the entrepreneurial skills of existing micro and small scale industrialist

- To encourage creativity and self-sustenance in learners ,thus encourage them take moderate risks

- To enable learners to effectively and appropriately use available resources i n the country

- To enable learners to develop job creation attitudes aimed at obtaining self-employment (**Any five well stated: 5×2=10marks**)

**2. Differences between entrepreneur from intrapreneur**

- An entrepreneur is a person who take the risks for starting and initiating new enterprise while an intrapreneur is a person who initiate innovation bringing in new ideas with in existing business

- An entrepreneur fully bears the risks involved in the business while an Intrapreneur does not fully bear the risks involved in the business. **(Any 2 differences: 2x5=10marks)**

3. **Roles of entrepreneur in entrepreneurship:**

- Scanning the environment

- Identifying business opportunities

- Mobilizing necessary resources

- Proper allocation of resources

- Setting up the business

- Managing business operations **(Any 5 well stated: 2x5=10marks**)

4. **(a) Relating personal qualities, skills and values**

**Personal qualities:** are characteristics of an individual.

eg. Flexibility,hardworking,honesty, friendliness, caring etc.

**Skills:** ability to do something or activity well. Eg: problem solving, management, decision making skills, etc **2 |** P a g e

**Values:** these are positive behaviors and attitudes towards the society or public. Eg: respect, honesty, cooperation, etc.

**Explanation with example: 2marks in each (2x3=6marks)**

(a) **Person qualities which define a good friend:**

- Independent

- Reliability

- Honesty

- Loyalty

- Persistence

- Commitment

- Open minded

- Respect

- etc

5)

A**.**tomatoes

B.meat

**c.chair**

**D.abicycle**

E.milk

F.Food

6**. Different types of goods**

- Durable goods eg: bicycles, buildings, cars, etc

- Perishable goods eg: meat, milk, tomatoes, flowers, etc

- Economic goods eg: tap water, sea water, minerals, metals, fuel, food, human labour, etc

- Free goods eg: oxygen(air), sunshine, rainfall, etc

- Complementary goods: cars and fuel, notebooks and pens, etc

- Substitute goods eg: tea and coffee, beans and meat, etc

**Any 5 well stated with example: 2marks in each (5x2=10marks)**

7. Factors that influences consumption of goods and services:

- Price of the commodity

- Income of the consumer

- Social and cultural structure of the consumers

- Expectations of the price changes

- Government policy

- Peoples’ habits

- Availability and price of related commodities

- Advertising

- Seasonal goods

- Etc **(Any 5 well stated:5x2=10marks)**

8. **(a) Needs: a**re things that we must have in order to survive.

-These are things people cannot live without.

(Explanation= 2marks) **3 |** P a g e

(b) **Types of needs**

- **Primary needs:** these are needs that we must have in order to survive. They are also called elementary or basic needs. Examples food, water, clothing, medical care, shelter, security

- **Secondary needs:** these are desires and wants that remain after satisfying primary needs. These are things we wish to have. Examples: cars, telephones, radio, television. etc

**(Explanation with example: 4marks in each ,2x4=8marks)**

9)a .work is defined as any thing we do using physical or mental power.

b)**negative beliefs to de discouraged are:**

-Building is for particular sex

-business is normary a last resort when same one has failed to be successful in his /her studies

-child care is for women

\_driving is work for men only

-domestic work is for women only

-sscience courses in education is for boys only

-entrpreneurs are rich because they cheat

-starting business is arisk and ends up in failure.

**(Any 4 well stated:4x1=4marks)**

10. **Personal qualities in relation to school work**

- **Attentiveness:** a learner should be attentive and observant, paying close attention to his or her studies.

- **Communication:** he or she should listen attentively and actively and use digital technology.

- **Loyalty:** being loyal or faithful to friends, studies and community at large.

- **Honesty and trustworthiness:** people trust you when your attitudes, words, and motives align with what you actual choose to do.

- **Team player:** a learner should be a team player, working well in groups of various sizes, establishing positive relationship with others, working to achieve group goals and sharing time and talents in the classroom and school.

- Etc

(Any 5 well explained: 5x2=10marks)

**(Any 5 outlined: 5x1=5marks)**

11. **(a) Mental work:** is the work done mainly with mental powers **while physical work** refers to all tasks that mainly require physical strength or stamina to accomplish. **(2marks)**

**(b)Types of work done in the community**

- Agriculture eg:crop production, livestock keeping, fishing and fish farming, beeking etc

- Manufacturing eg: industries, crafts, etc

- Trading eg: selling of fruits, selling of clothes, etc

- Service provision eg: communication, transport, secretarial, banking, hairdressing, insurance, etc

**(Any 4 with examples: 4x2=8marks)**

**(Any 4 without examples: 4x1=4marks)**

**(Any 4 examples without type of work: 4x1=4marks)**

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