**GATSIBO DISTRICT EXAMINATION BOARD**

**END OF TERM II 2022-2023**

**ENTREPRENEURSHIP EXAMINATION FOR S3**

**DURATION: 3 HOURS**

**INSTRUCTIONS:**

a) This paper has **12 Questions**.

b) Answer **only 10** questions **(100marks)**

c) Show all the **working steps** clearly.

d) Use only a **blue or black** pen.

Exams s3

1) (a)With examples, relates personal qualities, skills and values every person is required to have. (**6marks)**

 (b) Explain any four personal qualities which define a good friend to you. **(4marks)**

**2.A**nalys the following extract and answer the question that follow:

Umugwaneza is an office assistant at a certain organization in Gasabo District’ one day acustomer called an office and umugwaneza picked up the phone and “did not say her name or the name of an organisation’yawned and sound bored”. She asked the customer”what doyou want?” The customer wanted to know if they sell a particular item.Umugwaneza was rude in her response. The customer hang up.

 **Qwestions**

**a)**what happened in the extract?

b)was this good customer service? Justfy your answer.

c)what could umugwaneza have done differently?

d)what are some of the things one should do while speaking on aphone to a customer**.(8marks)**

3) Cyiza is a businessman who has been producing and supplying bread for one year, but every month he neither declared profits nor losses to Rwanda Revenue Authority. Propose any five constraints or reasons why his business did not grow. **(10marks)**

4) MrGasana John is a businessman whose business has been registered with Rwanda Development Board (RDB) and Rwanda Revenue Authority (RRA) for two years. After gaining the profit he refused to pay taxes. As a Rwandan citizen, advise MrGasana on the importance of paying tax. **(10marks)**

5) Justify the role of Inyange Ltd in Rwandan socio economic development. **(10marks)**

6) Give any five reasons why natural resources must be effectively utilized and sustained in your district. **(10marks)**

7) Two brothers,Kadubiri and Kambari both operate businesses in Gatsibo District. Kadubiri’s business makes more profits while Kambari’s business gets losses. State factors that lead kadubiri’s business grow while kambari’s business fails. **(10marks)**

8) (a) Differentiate tax avoidance from tax evasion. **(2marks)**

(b) Mr.KAJONJORI John is a businessman whose has been registered with Rwanda Development Board (RDB) and Rwanda Revenue Authority (RRA) for three years. After gaining the profit he refused to pay taxes. As the one who studied unit of taxes and Charges in Rwanda, advise Mr.KAJONJORI on the importance of paying taxes and penalties of not paying taxes. (**8marks)**

9) Assuming your family members gave you Rwf 600,000 to start up a business.

(a) State any six ways you would use this money **(6marks)**

(b) Apart from family, mention any four sources of business capital**.**

(4marks

10) Basing on products and services delivered by businesses in the community around your district. With examples give and explain different sectors of production in your area. **(10marks)**

11) Suppose you are a customer care in one of the business in your community. Give different ways of treating customers well in that business **(10marks)**

12 (a) Make distinction between income and expenses. **(2marks)**

(b) Kampire Ange wants to start a small business in the holidays. Advise her key steps of preparing a budget for her business. **(8marks)**

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